

## FIX PROBLEMS BEFORE THEY START WITH LABXCHANGE

Increase test volume & efficiencies by automatically capturing clean patient demographic & insurance data at the front end & fixing issues before they become problems. Manage & expedite your full test menu while helping to ensure that ordered tests will be covered by insurance & the patient gets the care they need. Through data transparency & productive dialogue, strengthen connections with your clients & patients to improve the experience for everyone.



### Lab Order Entry

Capture clean patient info at intake with tailored ask-at-order-entry (AOE) questions



### Demographic Verification

Capture & verify patient's demographic & contact info



### Eligibility Verification

Verify patient insurance eligibility & find secondary insurance plans



### Insurance Discovery

Find missing insurance & fix insurance info errors



### Pre-adjudication

Comply with medical policy & streamline prior auth process



### Accession Routing

Determine the optimal place to run the test with visibility into all info needed



### Patient Results Delivery

Allow patients to view results, order tests, & make payments online



### Financial Disposition/ Propensity to Pay

Optimize collections while considering each patient's specific financial situation



### Interoperability between the EHR & the LIS

Connectivity with EHR or LIS to expedite the lab ordering process

## Results

- ✓ Financial performance improved & unreimbursed tests reduced
- ✓ Patient & physician experience enhanced
- ✓ Staff efficiency & lab throughput optimized
- ✓ Lab scalability & test volume increased without further investment
- ✓ Direct-to-consumer efforts & mailing kit accuracy improved

*Benefits everyone: Patients, Labs, Physicians, Hospitals, & Payers*

